Single-Document Queries

| **Category** | **Business Objective** | **Example Question** |
| --- | --- | --- |
| Analyst Target Price | Retrieve latest analyst target/rating | What is Walter Spracklin’s latest price target and rating for UNP? |
| Valuation Methodology | Understand how target price was derived | What is the latest price target and valuation methodology for UNP? |
| ESG & Sustainability | Identify ESG themes in research | What are the key sustainability issues identified for Union Pacific, and how is the company addressing GHG emissions? |
| Macro/Trade Risks | Capture analyst view on trade/tariffs | How does Union Pacific plan to address the challenges posed by tariffs and their potential impact on intermodal volumes? |
| Analyst Coverage | Identify RBC analyst coverage and view | Who covers JPM and what is their latest price target, and has it changed? |
| Earnings Estimates | Retrieve latest EPS estimates | What are the latest EPS estimates we have for JPM for diluted shares? |
| Regulatory Developments | Extract analyst commentary on legislation | What specific steps is JPMorgan Chase taking to address legislative restrictions in states like Texas and West Virginia? |
| Analyst Target Price | Retrieve analyst and their target price | What is RBC’s latest price target for RBRK? Who is the analyst? |
| Coverage Universe | Create table of analyst targets | Provide a table of our latest price targets for NVDA. |
| Report Summary | Summarize insights from a single note | Summarize Greg Pardy’s May 20, 2025 note on SCR CN. |

Multi-Document Queries

| **Category** | **Business Objective** | **Example Question** |
| --- | --- | --- |
| Target Price History | Track changes over multiple research notes | Create a table of the target prices for Air Canada since Jan 2025. |
| Investment Recommendation | Compare analyst recommendations across stocks | A client is asking about UNP vs NSC. Which is the recommended investment from our research department? Why? |
| Earnings Comparisons | Contrast negatives across company earnings | Compare the negatives from Q1’25 earnings reports for HD and LOW. |
| Revenue Projections | Compare analyst growth forecasts | How do the revenue growth projections for FY2025 and FY2026 compare between HD and LOW, and what factors are driving these differences? |
| Profitability Analysis | Compare operating margin expectations/risks | How do the operating margin expectations and associated risks differ between HD and LOW, and what strategies are outlined to address these challenges? |
| Target Price Benchmarking | Compare analyst estimates across companies | Compare Walter’s target price and EPS estimates for Air Canada vs United Airlines. Which does he recommend? |